

Building momentum.

Advancing the
Northeast Ohio Region.



Together, we can **grow businesses, create jobs,** and **build prosperity for everyone** in the 18 counties of the Northeast Ohio Region.

Team
neo

Team NEO is the only economic development organization accelerating business growth and job creation for all 18 counties of Northeast Ohio. As the region's designated JobsOhio Network Partner, we align local economic development efforts with state and regional strategies. Team NEO works to generate more jobs faster for more people, retain existing jobs, create a more inclusive workforce, and attract new investment.

How we do this:



Accelerate regional competitiveness



Drive solutions with data



Promote the Northeast Ohio Region together



Create equitable economic growth



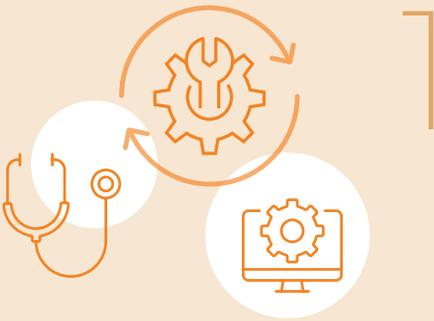
As the President of a local community college, a Team NEO Board member, and the co-chair of Team NEO's Talent Development Council, I recognize the critical need for regional solutions to address our talent challenges. When we invest in Team NEO, we are not only investing for the benefit of Lorain County Community College, but also investing in the need for a skilled, well-trained regional workforce that can help keep Northeast Ohio's economy competitive in the coming decades."

Dr. Marcia Ballinger, President: Lorain County Community College

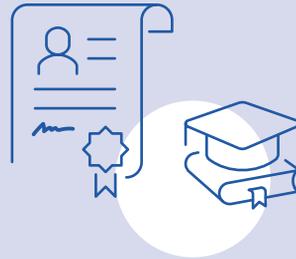
With your support, we will build a stronger Northeast Ohio Region.

Team NEO, along with its partners, works to create a truly vibrant regional economy: one that has a **talented**, diverse workforce; is **prosperous, resilient, innovative**, and **competitive**; and has **equitable** opportunities and outcomes for all.

Four core strategies guide our efforts:



Grow our region's diverse industry base



Address the talent supply/demand gap

Grow a pipeline of competitive sites



Promote and engage a region

We rely on our partners and investors to help us advance these strategies.

Together, we will drive growth.

From 2015 - 2021, Team NEO, JobsOhio, and the Northeast Ohio Region's economic development network worked on more than 583 projects with companies to generate:

44,635

new jobs from projects

\$11.33

billion in capital investment

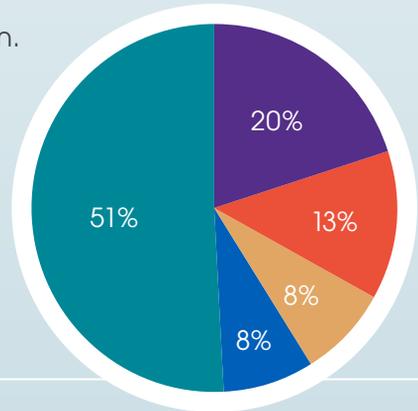
\$1.3

billion in annual payroll

Our project pipeline is more robust than ever - and that pipeline continues to grow as companies gain awareness, engage, and expand in the Northeast Ohio Region.

Investing in Team NEO helps sustain this momentum.

Uses of Investments



■ Network coordination & business development transactions

■ Promoting the region, the economic development system & Team NEO

■ Talent alignment & research

■ Priority sites & job hubs

■ Emerging technology clusters



We are grateful and appreciative of the partnership with Team NEO, particularly in the collaborative, leadership role they played in our decision to remain in Northeast Ohio and to invest in the future of the region. Sherwin-Williams is proud to be a driver of economic development through ongoing investment in our customers, employees and the community."

John Morikis, Chairman, President and CEO:
The Sherwin-Williams Company

We're building
a foundation for
opportunity in
Northeast Ohio.
Join us.





At The MetroHealth System, we believe that the key to keeping our patients healthy is making sure their communities are healthy. That's why we bring an equity lens to everything we do as an organization – and we align with organizations that bring this lens to their work. We support Team NEO's efforts to create equitable growth in the Northeast Ohio Region by increasing access to jobs, education, and training for the region and ALL of its 4.3 million people. We must consider equity and inclusion to reach our full potential as a region."

Alan K. Nevel, MBA, Senior Vice President & Chief Equity Officer: MetroHealth

About Team NEO

Team NEO is a private, nonprofit economic development organization accelerating business growth and job creation throughout the 18 counties of the Northeast Ohio Region. As the designated JobsOhio Network Partner, we align and amplify local economic development efforts in the region's 18 counties; we conduct research and data analysis to inform local conversations and influence solutions; we market the Northeast Ohio Region; and we work to increase access to jobs, education and training for the region's 4.3 million people. We do this to build a more vibrant regional economy – one that is more talented, equitable, competitive, innovative, resilient, and prosperous.